

### 1. Title of the certificate <sup>1</sup>

**Δίπλωμα Επαγγελματικής Ειδικότητας Εκπαίδευσης και Κατάρτισης Επιπέδου 5 Ειδικότητα Ι.Ε.Κ.:  
ΤΕΧΝΙΚΟΣ ΜΕΤΑΦΟΡΑΣ ΕΜΠΟΡΕΥΜΑΤΩΝ ΑΕΡΟΜΕΤΑΦΟΡΩΝ**

### 2. Translated title of the certificate <sup>2</sup>

**Vocational Training Diploma Initial Vocational Training (I.E.K.) Level 5 Specialty of I.E.K.:  
AIR CARGO TRANSPORT TECHNICIAN**

### 3. Profile of skills and competences

LEARNING OUTCOMES (KNOWLEDGE, SKILLS, COMPETENCES). A typical holder of the certificate is able to:

#### KNOWLEDGE

- Recognise the English and German aviation terminology both in writing and orally, as the main language of air transports.
- Present the operation of the airport and the methods for serving the aircraft during every stage of operation.
- Describe techniques for serving customer, for communication and for promoting sales, with an emphasis on air transports.
- Summarise the basic principles of IT and the operation method of operating systems and office applications.
- Recognise international organisations, international rules and agreements for air transport, along with aviation law.
- Describe the types of loads and the specificities thereof, the means for loading and unloading, the conditions and procedures for transporting them by air, the special conditions for transporting hazardous cargo.
- Identify the operation of global commerce and its relation with cargo transports, the main international airports, the sites of storage and transhipping and the flows / routes of air transports.
- Present the organization and operation of the cargo handling agency, as well as its position in the air transports system.
- Present the organization and operation of the aviation company, along with the application of total quality systems therein.
- Present the regulations for clearing commodities through customs.

#### SKILLS

- Communicate in writing and orally in English and in German.
- Process, schedule, organize, invoice and supervise the loading and unloading, along with the transport of the various types of cargo carried by air.
- Monitor the revisions of the existing aviation legislation and stay up to date for the framework related to the introduction of new aviation rules and conventions.
- Use a computer.
- Belong to the operation of cargo handling aviation agencies, transport companies, and in the area of the airport.
- Serve aircraft and the operation of the airport.
- Monitor the trends of international commerce, of air transports, and of customs regulations.

#### COMPETENCES

- Collaborate with others, inside and outside the aviation field.
- Show responsibility when taking decisions, planning, monitoring, invoicing, processing, and providing information about the transport of cargo by air.
- Man, organize and perform operational and managerial duties, either autonomously, or under the supervision of others, in transport companies, handling agencies, aviation companies, and airports.

### 4. Range of occupations accessible to the holder of the certificate <sup>3</sup>

The holder of this specialisation certificate may work in businesses engaged with the air-transport of commodities or in businesses where the transport of commodities is a part of their activities.

The Vocational Training Diploma is recognised as a qualification for appointment in the public sector falling in the category S.E. (Secondary Education) according to the Presidential Decree no.50/2001 (Greek Official Gazette 39/Vol.A/5-3-2001).

<sup>1</sup> In the original language. | <sup>2</sup> If applicable. This translation has no legal status. | <sup>3</sup> If applicable.

## 5. Official basis of the certificate

### Body awarding the certificate

E.O.P.P.E.P.  
(National Organisation for the Certification of Qualifications and Vocational Guidance )  
Ethnikis Antistaseos 41 Avenue, 142 34 N. Ionia  
<https://www.eoppep.gr/>

### Level of the certificate (national or European) <sup>1</sup>

Level 5 National and European Qualifications Framework

### Access to next level of education / training <sup>1</sup>

Yes

### Legal basis

Law 2009/1992 on the National System of Vocational Education and Training  
Law 4186/2013 on the Restructure of Secondary Education  
Law 4763/2020 on National System of Vocational Education, Training and Lifelong Learning

### Authority providing accreditation / recognition of the certificate

E.O.P.P.E.P.  
(National Organisation for the Certification of Qualifications and Vocational Guidance )  
Ethnikis Antistaseos 41 Avenue, 142 34 N. Ionia  
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### Grading scale / Pass requirements

a) acquisition of the Vocational Training Certificate (V.E.K.) after successful completion of study at the Vocational Training Institute (I.E.K.)  
b) acquisition of the Vocational Training Diploma after:  
1. success in the theoretical part of Initial Vocational Training certification examinations (Grading scale = 1-20, Pass = 10) and  
2. success in the practical part of the Initial Vocational Training certification examinations (Pass/Fail)

### International agreements on recognition of qualifications <sup>1</sup>

No

## 6. Officially recognised ways of acquiring the certificate

Total duration of the education / training leading to the certificate  
Success in the the Initial Vocational Training certification examinations  
4 semesters (until law 4186/2013) / 5 semesters (after law 4186/2013)

## 7. Additional information

### Entry requirements <sup>1</sup>

Certificate of Upper Secondary School. Qualification of Level 4 (NQF/EQF) // Certificate Vocational Training School (SEK) – Qualification of Level 3 (NQF/EQF)  
Following the voting of L. 4763/2020, only by an Upper Secondary Education certificate or an equivalent title of studies (Qualification of Level 4 NQF/EQF)

### Indicative subjects taught:

Organisation and operation of commodities transport agency, Aircraft balancing - Load control, Airport organisation and operation, Airport geography, Aviation company organisation and operation, Communication technique - Entrepreneurship, Total Quality Management, Sales and Customer Service Techniques, Cargo marketing, International commercial relations, Internet, Elements of Aviation Law, The Law of air-transport, Elements of the EU Customs Code, Cargo Forwarding I, II, Computer use, English, German

### More information

National Qualifications Framework : <https://nqf.gov.gr/> and <https://proson.eoppep.gr/en>

National Europass Centre: **EL/NEC - E.O.P.P.E.P.** National Organisation for the Certification of Qualifications and Vocational Guidance, Ethnikis Antistaseos 41 Avenue, 142 34 N. Ionia, Greece. T.0030 2102709000 [europass@eoppep.gr](mailto:europass@eoppep.gr)  
<http://europass.eoppep.gr> [www.eoppep.gr](http://www.eoppep.gr)

<sup>1</sup> If applicable.